

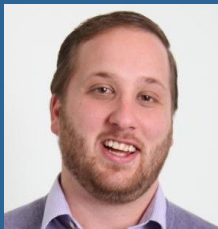
Helping Ohioans with  
Healthcare Benefit  
**Choices**



# NEWS

November 2022

## Board of Directors



President  
Andrew Toppin



Vice President  
Evan Harcourt



## Letter from the President, Andrew Toppin

Happy 4th quarter!

My hope, in the busiest time of the year with December 1st and January 1st renewals, AEP in full swing, and the passing of mid-term elections, is that you are finding time to breathe. Your work does not go unnoticed by your clients, peers and teams.

NEOHUA is in full planning mode for the 2023 year and hopes to continue bringing you the very best professional development while advocating for your business and clients in all aspects of federal and state legislative affairs.

As 2022 winds down, we hope you will take advantage of some of the social/networking events the OAHU and NEOHUA have scheduled. These events are a great opportunity to take that breath and meet new and old friends.

Please, look at our calendar of events (<https://www.neohua.com/events>) and feel free to reach out to myself or our board members to get involved! This organization works because of good people like you!

Best wishes to you and yours this holiday season!

Andrew

## Networking Social

Treasurer  
Jaime Lebron



Secretary  
Carla Washko



Immediate Past President  
Richard Muccio

## Trustees



Shelley Chornak



Joanie Keehn



You are cordially invited to the 2022 NEOHUA Holiday Celebration!

December 14, 2022 | 5:00 PM to 9:00 PM

Slyman's Tavern Independence 6901 Rockside Rd  
Independence OH, 44131

Come enjoy an evening of festivity and catch up with colleagues for networking and fun!

For a minimal \$10.00 cost you can meet existing members and consider becoming a member.

Appetizers will be served with a cash bar.

The evening will include:

- Information on the upcoming NAHU Capitol Conference in late February
- Information on the application process for the \$1,250 scholarship to attend Capitol Conference (rules apply)
- Participate in our 50/50 raffle
- And finally, enjoy the holiday fun and cheer with everyone in attendance

Start the Holiday celebration early and finish the year with a bang!

Cost to Attend:  
\$10

[Click here to Register](#)

**Members: Bring a guest and you will both be entered for a chance to win a FREE registration to NEOHUA Expo on March 15, 2023!**

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**NEOHUA Products Expo**



Leslie James



Amanda Brewton



Ingrid Martin



Debbie Boop



Scott Krebs



### Clayton W. Rooy Scholarship

As a NEOHUA member you are eligible to apply for the Clayton W. Rooy Cap Conference Scholarship

**Purpose:** To provide funding for a first-time attendee for the annual National Association of Health Underwriters (“NAHU”) Capitol Conference. Funding will include conference fee up to the early bird registration amount, travel expense to and from the conference (certain limits apply), and 1/2 of the hotel expense consistent with the Northeast Ohio Health Underwriters Association (“NEOHUA”) Reimbursement Policy.

**Instructions:** Please complete Section 1 and submit an essay with a maximum of 500 words describing what you hope to experience by attending the NAHU Capitol Conference. All submissions must be received by the NEOHUA office for review by the Executive Board. At least one award will be made annually; however, more than one may be permitted based on worthiness and funds available.

**Deadline:** The application deadline is four weeks prior to early bird registration deadline.

**Submission:** Submit application and essay to the NEOHUA office at [admin@neohua.com](mailto:admin@neohua.com)

[Click here](#) to to start application



## Administration Office



J&M Business Solutions, LLC  
Sheri Maskow  
3053 Nationwide Parkway  
Brunswick, Ohio 44212  
330.273.5756

## NAHU Annual Convention



Capitol Conference 2023 will be in person. The conference is February 26 -March 1 at the Hyatt Regency on Capitol Hill in Washington DC. This unique and inspiring meeting has the potential to be a game-changer this year. Be a part of making important changes happen.

Join your NAHU colleagues in our nation's capital and make a difference in the health-reform debate.

[REGISTER HERE](#)

## Sedgwick



The Ohio Association of Health Underwriters (OAHU) has partnered with Sedgwick (formerly CareWorks) to offer you a valuable member benefit: the OAHU Workers' Compensation Group Rating Program. If you would like to grow your bottom line by taking full advantage of your OAHU membership investment, we highly encourage your involvement with this program.

[Click here](#) for more information

## Find an OAHU Agent

Are you an OAHU Agent? If you would like to be listed on this agent search then, [Click Here](#)

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## New Members

**Gina Ashley**, BrokerNet Inc.

**Lori Bellman**, Medicare Answers Now

**Tom Brew**, TrueScripts

**Michael Chornak**, Sage Partners LLC

**Dana Dunlop**, Dunlop Health Insurance Services

**Karen Gilkison**, BrokerNet Inc.

**Anne Glorioso**, Solidarity Health Network, Inc.

**Kevin Gregory**, AccuRisk Solutions

**Zachary Grubbs**, HealthMarkets

**Anil Gulati**

**Rhett Harris**, BrokerNet Inc.

**Denise Higgins**, Sage Partners LLC

**Beth Kamer**, Kamer Insurance Group

**Janice Kopec**, JKM Insurance Group

**James LaFleur**, BrokerNet Inc.

**Jeff Lewis**, Cornerstone Broker Insurance Services Agency

**Mark Malloy**, BrokerNet Inc.

**Matthew Miles**, Oswald Companies

**Ebonie Nolan**, Variety Insurance & Financial Consulting

**Joyce O'Malley**, O'Malley Health Insurance Agency

**Sara Patterson**, KW Consulting

**Dale Sagen**, NFP Captive Practice



**Denise Schneider**, Hall of Fame Senior Benefits

**Kevin Swartz**, Senior Partners Group, LLC

**Brian Vess**, BrokerNet Inc.

**Tom Ziehler**, BrokerNet Inc.

If you are interested in becoming an NEOHUA member,  
please [click here](#)

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Northeast Ohio Health Underwriters Association  
www.neohua.com  
330.273.5756

