

Helping Ohioans with
Healthcare Benefit
Choices



NEWS

February 2021

Board of Directors



President
Deborah Bogdan



Vice President
Richard Muccio

NAHU's Capitol Conference is being held February 22nd thru February 24th. If you have never attended this empowering conference, this year is your chance to do so without the travel expense. The three day event will include "live" speakers along with on demand breakout sessions to be viewed at the time of your choosing. Virtual meetings with your representatives and senators are included as well.

Our NEOHUA Products Expo is being held on March 10th. We are very excited and hope you plan on attending. If you wish to be an exhibitor or a sponsor, please contact us. The exhibitor's hall will be on demand for the week after the Expo to give attendees time to visit each virtual booth in great detail.

Did you know that part of your NEOHUA membership dues is tax deductible? Your NEOHUA annual membership cost is \$471.00. \$346.00 of this amount goes to NAHU and per IRS regulations, 75% of the \$346.00 is tax deductible as a normal business expense. The portion of the dues that go to the state (\$50.00) and the local chapter (\$75.00), are not tax deductible.

If you have any questions about the Capitol Conference or the Products Expo, please feel free to reach out to us. We hope to see you virtually at both events.

Sincerely,
Debbie Bogdan

Monthly Membership Meeting

Anthem Enhanced Choice Term Medical and Geo Blue International Travel

Join us for a webinar on February 17, 2021 at 8:45 AM - 10:00 AM EST



Treasurer
Andrew Toppin



Nancy Kuzenko
Anthem Healthcare
Account Executive

Cost:

Free for NEOHUA members use code: **Member21**
\$25 for non-members



Todd Taylor,
GeoBlue Regional Sales
Director – Central

REGISTER NOW



Secretary
Ann Stark

Anthem Enhanced is a new short term medically underwritten product available to Ohio members. What makes this product different is it covered Preventive Care at no member cost share, covers all pre-existing conditions as long as the policy is issued and offers 6 different deductible offerings. Preferred, Standard, Modified 1 and Modified 2 premiums are available after underwriting review (provided it's not a decline). Maximum length of policy is 364 days.



Immediate Past
President
Leslie James

Geo Blue is an International short or long term option for your customers who are getting back into International travel for business or personal trips. As we see COVID get under control in the upcoming months, we feel travel will be on the top of many lists as people want to take advantage of vacations. Find out if/how COVID is covered under these policies and what are the most popular policies purchased. Not licensed yet with Geo Blue—join so you can find out how.

Trustees

2021 NEOHUA Products Expo

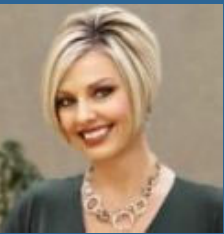


Shelley Chornak



March 10, 2021

Presentations to include:



Cindy Clements



Dave Cunix



Jaime Lebron



Evan Harcourt



Joanie Keehn



Administration Office



Washington Update from NAHU

Janet Trautwein
NAHU Chief Executive Officer



The Consolidated Appropriations Act (CAA) and its Impact on Employee Benefits

Jennifer S. Berman
CEO & Co-founder of MZQ Consulting, LLC
NAHU Compliance Committee



Medicare

Amanda Brewton,
Principal, Medicare Answers Now

[View Bios](#)

Cost to Attend:

\$25 Members
(NEOHUA and OAHU)
\$50 Non-Members

The first 100 individuals to register will receive a Grub Hub and Dunkin Donut gift card.

CE Credits applied for

Register to Attend

View Sponsor & Exhibitor Information

Refreshment Sponsors



Exhibitors



MEDICAL MUTUAL®



BERSON-SOKOL AGENCY, INC
Our business is helping yours



NEOHUA Members Reimbursement

ATTENTION NEOHUA MEMBERS!

NEOHUA is giving an opportunity to nine (9) current members to attend the 2021 Virtual Capitol Conference by reimbursing your registration fee.

If you have never attended this inspiring and educational meeting, this is your chance.



J&M Business Solutions, LLC
Sheri Maskow
3053 Nationwide Parkway
Brunswick, Ohio 44212
330.273.5756

The theme of this year's conference is: ***The Power Equation: Engage, Educate and Empower Employers & Consumers.*** The agenda for the three day conference can be found on [NAHU's main web page](#). Attending this event will also allow you to participate in the member-arranged visits with Congressional representatives.

Here are the requirements for the reimbursement offer:

- **Must be a current member**
- **Must be your first time attending NAHU's Capitol Conference**
- **Must register and then turn your receipt to J&M (sheri@jmbsohio.com) for reimbursement**
- **Must be one of the first nine (9) members to submit for reimbursement and meet the qualifications**

As indicated by NAHU, this conference will be one of the most important ever. Since it is virtual this year, you can experience the power of the meeting without the cost of travel. So even if you are not one of the first nine to take advantage of this offer, we hope you still plan on attending.

NAHU 2021 Capitol Conference



We look forward to record attendance. The conference will be one of the most important ever, so please register early and be ready for an experience you won't forget.

Capitol Conference 2021 will be held February 22-24 virtually. This is a unique and inspiring meeting every year but we think you will agree that this year may be a game-changer. Be a part of helping those important changes happen and join your NAHU colleagues from every part of the country as we gather to make a difference in the health-reform debate.

REGISTER NOW

[Watch this video to learn more about CapCon](#)

CareWorks

CareWorks

The Ohio Association of Health Underwriters (OAHU) has partnered with CareWorks Comp to offer you a valuable member benefit: the OAHU Workers' Compensation Group Rating Program. If you would like to

grow your bottom line by taking full advantage of your OAHU membership investment, we highly encourage your involvement with this program.

[click here](#) for more information.

MedPut

MedPut

The Ohio Association of Health Underwriters (OAHU) has partnered with MedPut to offer you a valuable member benefit for your clients. MedPut is an employee benefit that provides 0% interest financing and healthcare bill negotiation for employees. MedPut works in conjunction with any health plan or spending account, for employers of any size.

[click here](#) for more information

Is NAHU A Great Fit for Your Agency?

During these unprecedented times, NAHU can be an invaluable resource. We are so glad you're a part of NAHU. We wanted to make sure you knew about an exciting opportunity that may benefit your agency – and save you money. Please watch the short video below:



New Members

If you are interested in becoming a NEOHUA member, please [click here](#)

Save the date

February 17, 2021 - Monthly Membership Meeting

March 10, 2021- Virtual Products Expo

Northeast Ohio Health Underwriters Association
www.neohua.com
330.273.5756

